



**SYLVANIA**

# Providing smart tools for your business

Save energy | Reduce risk | Protect capital

---

**SmartServices**

**Light your world**

Smarter solutions  
to help **deliver**  
**energy** and  
**cost-efficient**  
**projects**

SmartServices



- Save energy
- Reduce risk
- Protect capital
- Embrace sustainability

## SmartServices

Smart Services are designed to compliment Sylvania's comprehensive range of light fixtures, both indoor and outdoor, and provide you with a total solution service.

The product range within Smart Services will take your project through the required steps from conception, **Audit**, to completion, **Commissioning**, via all the required key stages.

Our Smart Services "toolkit" can facilitate projects of any size and complexity to make your life easier and your projects run smoothly.



**Logic** Smarter finance ensures that no solution is out of the reach of any business.

With Energy costs increasing rapidly year on year, **Logic** removes barriers that traditionally exist, making it easy and affordable for companies to invest in future proof lighting that can have a positive impact on their business. There are no upfront costs; just simple, manageable monthly repayments that are typically **funded from the energy savings**.

“ The energy savings, coupled with the fantastic financial package, meant this was a quick and easy decision to make ”

Avv. Eustachio De Piano, General Manager Supermercati D&P

Lighting typically represents

**39%**

of overall energy consumption

Reduce costs.

Improve energy efficiency.

Protect working capital and embrace sustainability.

Apply **Logic** and start saving today.

A man with a beard and glasses, wearing a white hard hat and a high-visibility yellow safety jacket with reflective stripes, is looking at a tablet computer. He is standing in an industrial environment with metal structures and lights in the background. Another worker in a white hard hat is partially visible on the right side of the frame.

# Self Funding Energy savings with no upfront costs

---

**Logic** Smarter Finance

A nighttime photograph of a city skyline with several tall skyscrapers illuminated. In the foreground, there is a multi-level highway interchange with some greenery and streetlights.

“ Over 50% of European Emergency Lighting installations will not work as intended in an incident ”

---

Hochiki Europe Survey

“ Without regular maintenance light levels can fall by up to **30%** in **2-3 years**, leading to more lights being turned on to compensate. ”



## SmartServices products

---

### **Audit.**

This can be as simple as creating an asset register, to as critical as ensuring Emergency Lighting compliance. A Sylvania Audit can also discover the opportunities for your business to make efficiency gains and savings.

### **Commissioning.**

You've got your new lighting infrastructure - ensure that it is set up in the most efficient manner, ensure it is compliant or just have some changes made post a space reorganisation - use the Sylvania Commissioning option.

### **Design.**

What's best for your project? Where do the fixtures need to go? Is my Emergency Lighting in the right place? Use a Sylvania Design service to provide you a professional lighting design and all the associated outputs.

### **Maintenance.**

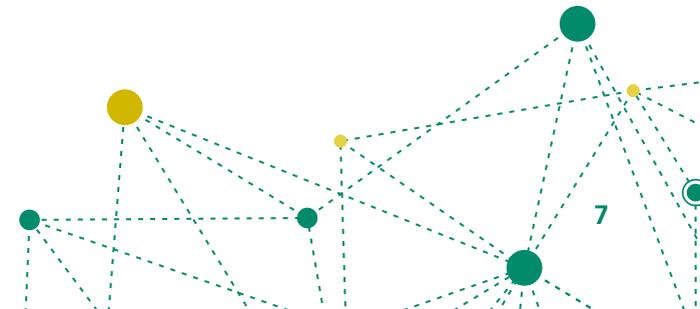
Keep your infrastructure in tip top condition; ensure continued compliance and efficient operation.

### **Turnkey.**

As a 'one stop shop' Sylvania will Project Manage your project, install the new lighting equipment, remove and recycle the old equipment and ensure your new equipment is set up, optimised and customised to suit your operation

### **Storage.**

Let Sylvania manage your logistics and receive just in time deliveries for your project. Cut lead times, by having access to consignment stock.



# Sylvania is proud to operate many **regional, national** and **global partnerships**

Working with some of the largest Brands in the world, and their Customers, to deliver energy efficiency solutions, and leveraging the expertise and experiences gained, for mutual benefit. Using combinations of the Smart Service products to deliver projects with, and on behalf of, our Partners that provide real business benefits. These may be Energy Savings, Increased Green credentials, Compliance Monitoring or simply protection of Capital.

As we are able to offer a wider spectrum of services, by carefully selecting solutions from our Partners, Sylvania is perfectly positioned to assist your business in becoming more energy efficient and saving money.





“ Working together to share expertise and ideas ”



“ A Partnership is a relationship in which **two or more people, organisations or Countries** work together for mutual benefit ”

“ **The whole is greater** than the sum of the parts ”



**SmartServices** can assist you in delivering your projects to achieve **energy efficiency, carbon savings, compliance, piece of mind** or simply **discovering what is actually in your estate.**



---

**SmartServices**



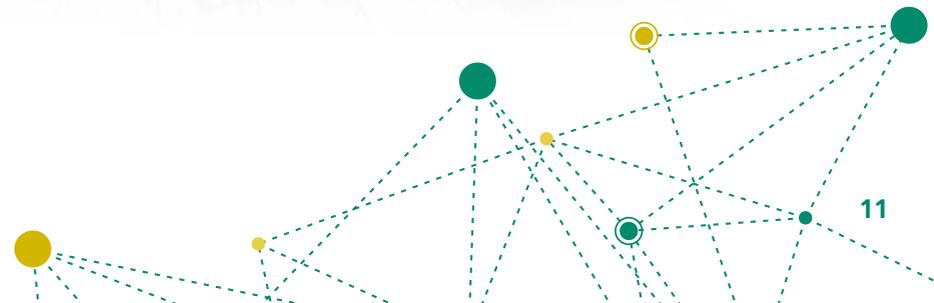
**0800 440 2478**

energyuk@sylvania-lighting.com

**Contact us for your  
Energy Audit**

**They are available for all projects,**  
however large or small, and can be  
used in any combination.

To access Smart Services simply speak with your local Sylvania representative or visit: [Sylvania-lighting.com/smartservices](http://Sylvania-lighting.com/smartservices) for more information.



# **SYLVANIA**



Although every effort has been made to ensure accuracy in the compilation of the technical detail within this publication, specifications and performance data are constantly changing. Current details should therefore be checked with Feilo Sylvania Europe Limited.

Copyright Feilo Sylvania Europe Limited November 2018

[sylvania-lighting.com](http://sylvania-lighting.com)

A Feilo Sylvania Company